

H1 2026 Results Presentation

KRUK Group

26 August 2026

PLN 555 million in net profit for H1 2026



PLN 864 million (+7% y/y)
Investments in purchased debt
portfolios

PLN 2,011 million (+5% y/y)
Recoveries from purchased portfolios

PLN 1,398 million (+8% y/y)
Cash EBITDA

PLN 590 million (+1% y/y)
Profit before tax

PLN 555 million (-5% y/y)
Net profit

19%
Rolling ROE (LTM)*

PLN 391 million dividend
Paid on 3 June 2026

PLN 12 billion (+12% y/y)
Portfolio carrying amount

2.6x (H1 2025: 2.5x)
Net debt/cash EBITDA

* Last 12 months.

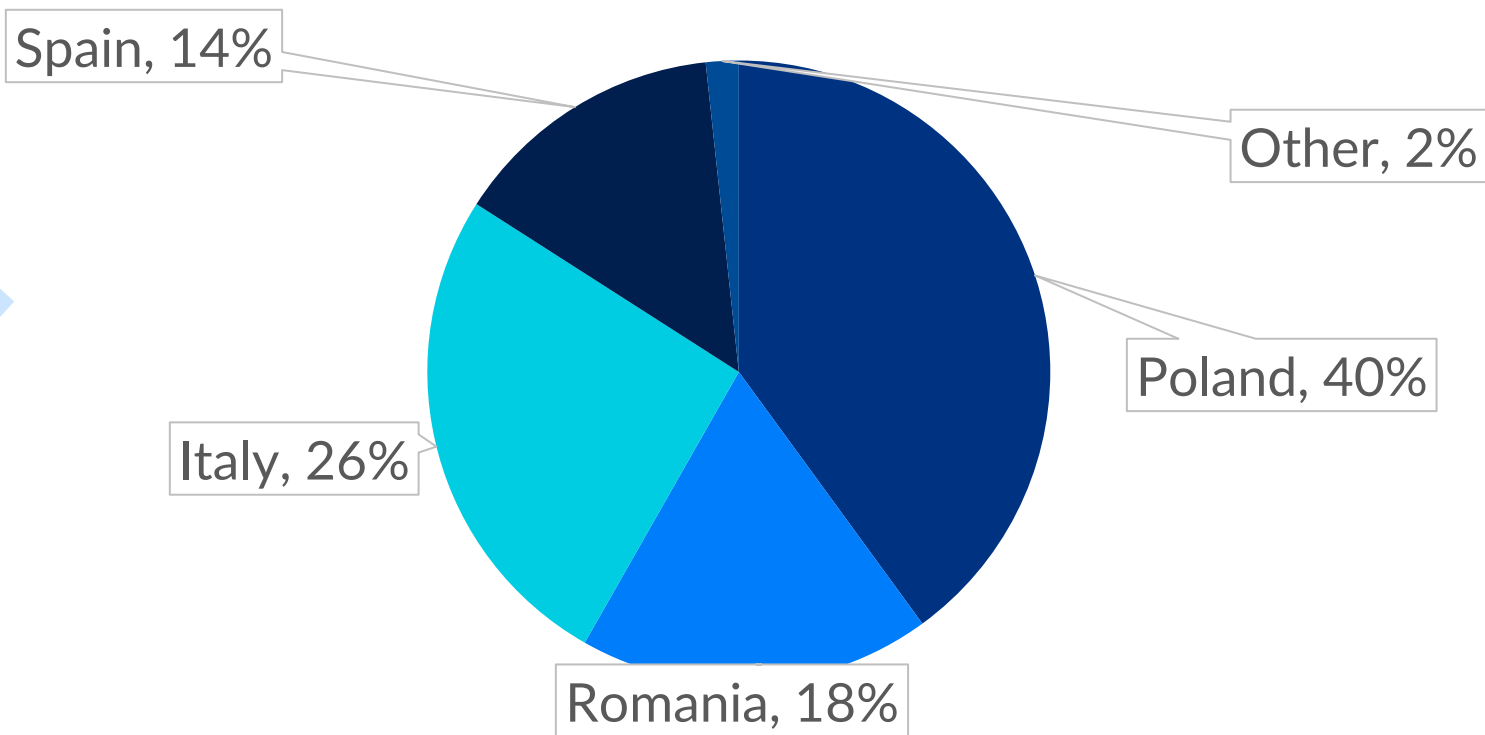
Summary of H1 2026 results

PLN 2 billion in recoveries and PLN 864 million in expenditure on new debt portfolios in H1 2026



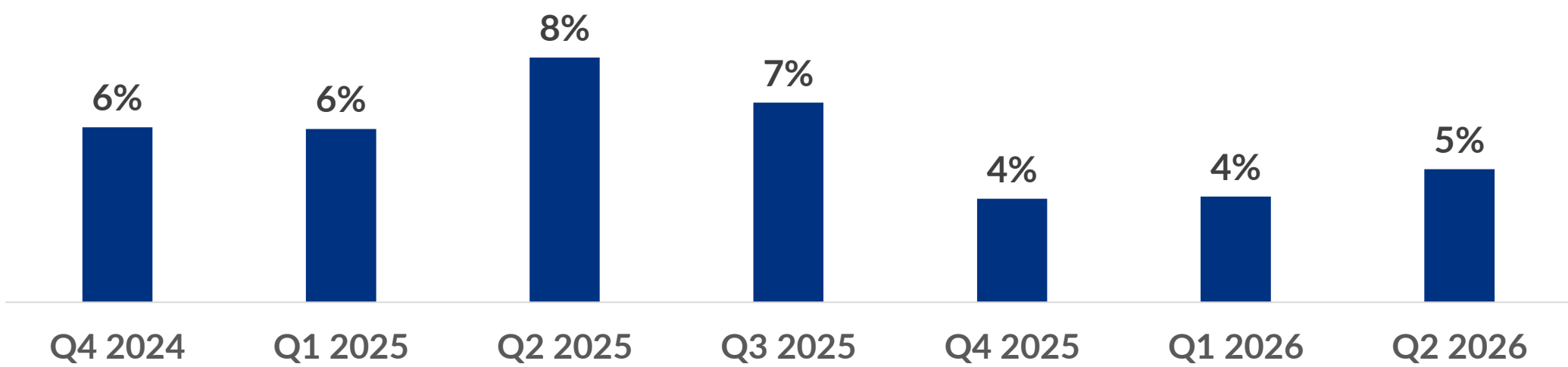
Recoveries from purchased portfolios PLN 2,011 million (+5% y/y)

Share of total recoveries by market



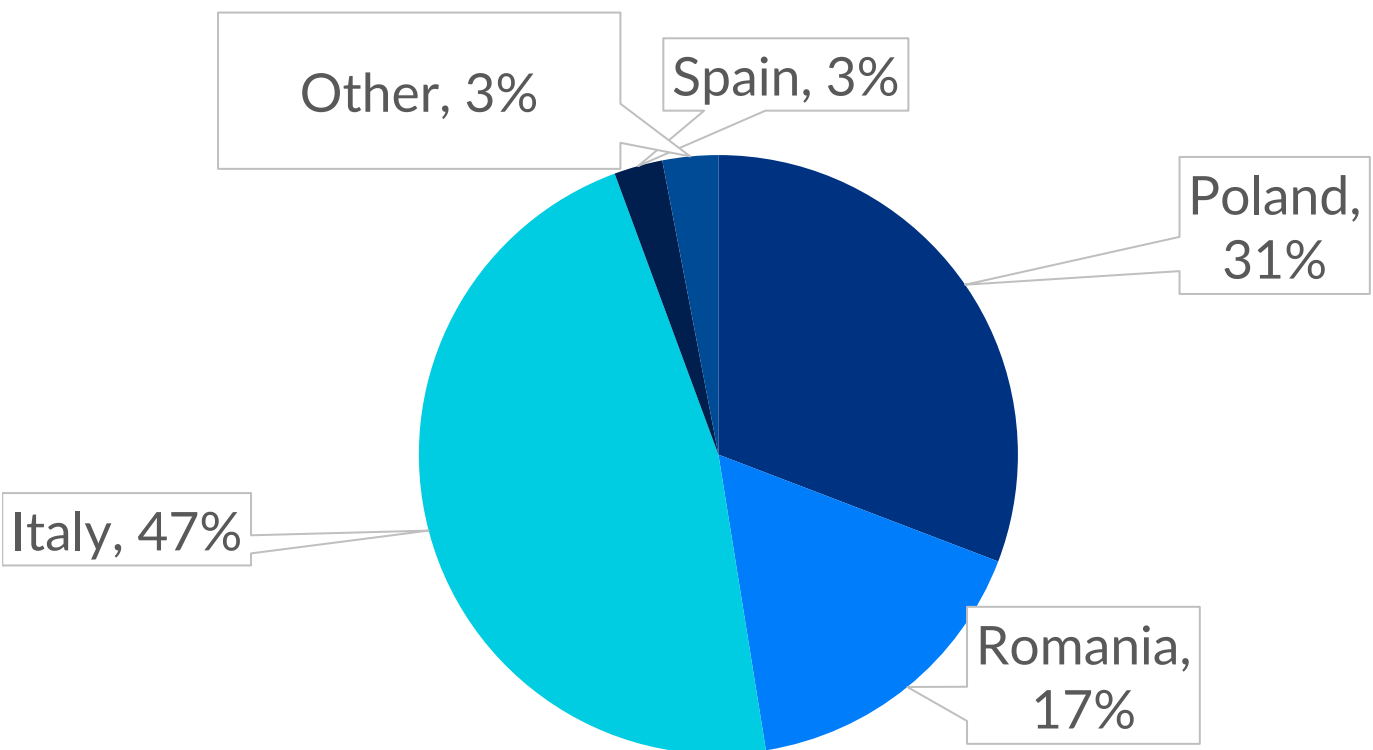
- Recoveries from the KRUK Group's purchased portfolios grew by PLN 100 million y/y (+5%), mainly on higher recoveries recorded in Italy (PLN +74 million y/y) and Poland (PLN +27 million y/y).
- Foreign markets accounted for 60% of the total amount recovered by the Group.
- Of the total recoveries, PLN 1.8 billion (92%) was attributable to unsecured debt portfolios, primarily from the consumer sector.
- Recoveries in H1 exceeded accounting projections in Poland, Romania, Spain and Italy. Total positive deviation* between actual and projected recoveries was PLN 79 million (5%).

Deviation between actual and projected recoveries [%]*



Investments in purchased debt portfolios PLN 864 million (+7% y/y)

Share of expenditure by market



- Expenditure on portfolio purchases reached PLN 864 million (PLN +59 million or +7% y/y). The Group's largest investments were made in Italy (PLN 405 million) and Poland (PLN 266 million).
- 94% of all funds were invested in unsecured retail portfolios.
- In nominal terms, the purchased debt totalled PLN 2.8 billion.

* The line item 'Deviation between actual and projected recoveries, decreases on early collections in collateralised cases, payments from original creditor' in the financial statements. The percentage deviation is determined as the ratio of 'deviation between actual and projected recoveries' to the difference between 'actual recoveries' and 'deviation between actual and projected recoveries'

Cash EBITDA increased +8% y/y, to PLN 1.4 billion

Net profit
PLN 555 million
(-5% y/y)

- ✓ Net profit amounted to PLN 555 million (PLN -29 million, or -5% y/y).
- ✓ Profit before tax reached PLN 590 million (PLN +5 million, or +1% y/y).
- ✓ EBITDA came in at PLN 823 million (PLN -12 million, or -1% y/y).
- ✓ Cash EBITDA reached PLN 1,398 million (PLN +98 million, or +8% y/y).
- ✓ Return on equity (ROE) stood at 19%.

Revenue
PLN 1,572 million
(-2% y/y)

- ✓ Revenue from purchased portfolios came in at PLN 1,436 million, compared with PLN 1,600 million the year before.
- ✓ Revaluation of projected recoveries booked by the Group in the reporting period totalled PLN 226 million, compared with PLN 271 million in the previous year. The deviation between actual and projected recoveries* was PLN 79 million, compared with PLN 127 million a year earlier. Interest income on debt portfolios rose from PLN 1,068 million to PLN 1,190 million y/y.
- ✓ 70% of the total revaluation of projected recoveries from unsecured retail portfolios in Q1 2026 was attributable to the revaluation of projected recoveries until May 2033 (over the subsequent 84 months).
- ✓ Revenue in H1 2026 was affected by net foreign exchange losses of PLN -59 million, due mainly to depreciation of RON against EUR.

Operating and administrative expenses
PLN 749 million
(-2% y/y)

- ✓ Operating expenses excluding depreciation and amortisation (direct and indirect costs, administrative expenses, and other operating expenses) fell by PLN 15 million (-2%) y/y.
- ✓ Their decrease was mainly driven by lower costs of services (PLN -8 million, or -5%), court fees (PLN -7 million, or -3%) and other operating expenses (PLN -8 million, or -5%).
- ✓ In H1 2026, digital transformation costs and expenditure totalled PLN 55.2 million, of which about 11% were operating expenses.
- ✓ The ratio of operating expenses to recoveries** in Q2 2026 went down to 22%, from 23% the year before.
- ✓ At the end of H1 2026, employment stood at 3,660 FTEs (+21 FTEs, +1% y/y).

Finance costs
PLN 196 million
(-11% y/y)

- ✓ The PLN 24 million decrease in finance costs was mainly attributable to the partial disposal of interests in the net assets of a subsidiary and reclassification of foreign exchange gains/(losses) upon settlement of the net investment hedge.
- ✓ The total notional amount of interest rate hedging transactions at the end of H1 2026 was PLN 4,033 million. The effect of the hedges on the Group's results for H1 2026 amounted to PLN +53 million.

* The line item 'Deviation between actual and projected recoveries, decreases on early collections in collateralised cases, payments from original creditor' in the financial statements.

** The ratio of operating expenses to recoveries is calculated by dividing direct and indirect costs related to purchased debt portfolios by recoveries.

Equity
PLN 5.5 billion
(+16% y/y)
and net debt
PLN 7.3 billion
(+16% y/y)

- ✓ Equity represents 41% of the KRUK Group's financing sources. The interest-bearing net debt to equity ratio was 1.3x (maximum contractual requirement: 3.0x), with the interest-bearing net debt to cash EBITDA ratio at 2.6x (maximum contractual requirement: 4.0x).
- ✓ The ratio of cash EBITDA to interest on debt was 6.7x (minimum contractual requirement: 3.0x).
- ✓ As at 30 June 2026, available lines of credit totalled PLN 4.5 billion, including undrawn facilities of PLN 0.9 billion.
- ✓ In H1 2026, KRUK S.A. issued PLN 600 million of PLN-denominated bonds with a tenor of over 7 years, at 3M WIBOR + 2.5pp – the lowest margin in KRUK's history for comparable instruments.
- ✓ In April 2026, KRUK S.A. exercised, for the first time ever, its option for early mandatory redemption at the issuer's request and redeemed PLN 120 million of Series AL3 bonds bearing interest at 3M WIBOR + 4.5pp.

Group's assets
PLN 13.5 billion
(+12% y/y)

- ✓ The carrying amount of the Group's investments in purchased debt portfolios was PLN 12 billion, accounting for 89% of its assets. Unsecured debt represented 93% of the carrying amount of KRUK's debt holdings.
- ✓ The carrying amount of loans originated was PLN 680 million, representing 5% of the Group's assets.

Geographical and operating segments

KRUK Group by segments in H1 2026



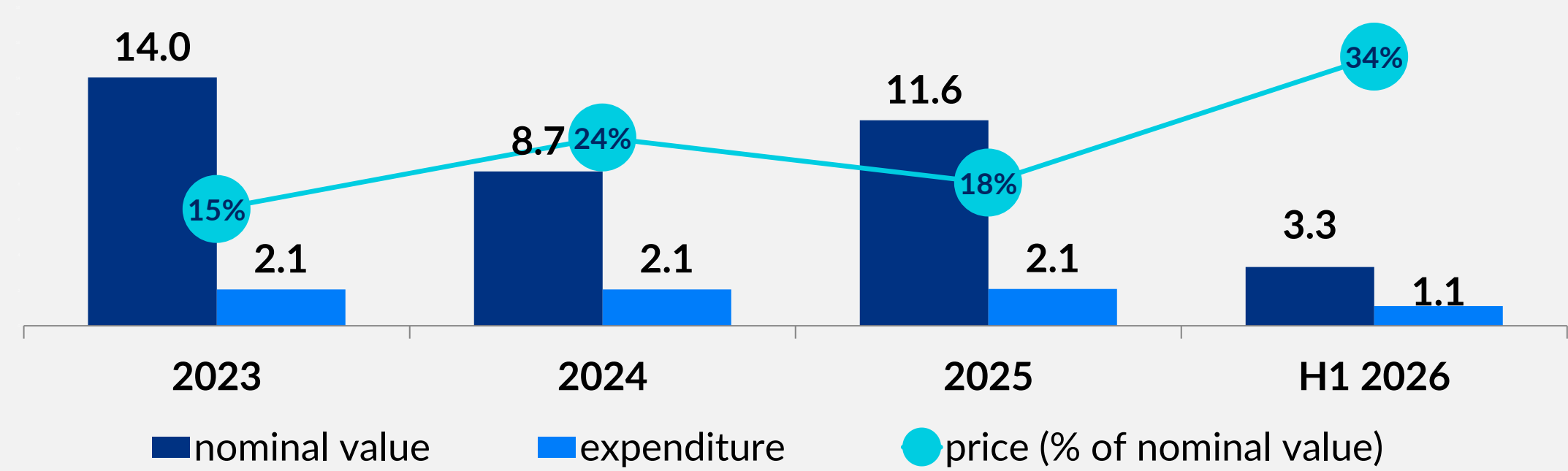
(PLN million)

	Poland		Romania		Italy		Spain		Other markets		Unallocated and Head Office		KRUK Group	
	H1 2026	H1 2025	H1 2026	H1 2025	H1 2026	H1 2025	H1 2026	H1 2025	H1 2026	H1 2025	H1 2026	H1 2025	H1 2026	H1 2025
Expenditure on debt portfolios	266	368	144	132	405	194	23	47	26	64	N/A		864	805
Recoveries	804	776	367	345	519	445	286	273	34	71	N/A		2,011	1,910
Carrying amount of purchased debt portfolios (PLN billion)	4.5	4.3	2.1	1.7	3.5	2.8	1.8	1.8	0.2	0.2	N/A		12.0	10.8
Percentage of total portfolio carrying amount	38%	39%	17%	16%	29%	26%	15%	17%	2%	2%	N/A		100%	100%
Revenue	737	732	221	295	390	345	199	188	20	36	5	4	1,572	1,600
Purchased debt portfolios	626	606	216	288	385	338	189	180	20	34	N/A		1,436	1,446
Credit management services	11	12			5	7	10	9		2	N/A		27	29
Loan segment	100	114	5	6							N/A		105	120
Gross profit	530	525	161	242	223	182	100	64	7	24	3	0	1,025	1,036
EBITDA	487	470	144	226	197	160	83	48	2	18	-90	-87	823	835
Cash EBITDA	665	641	295	282	332	268	180	142	16	55	-90	-87	1,398	1,300

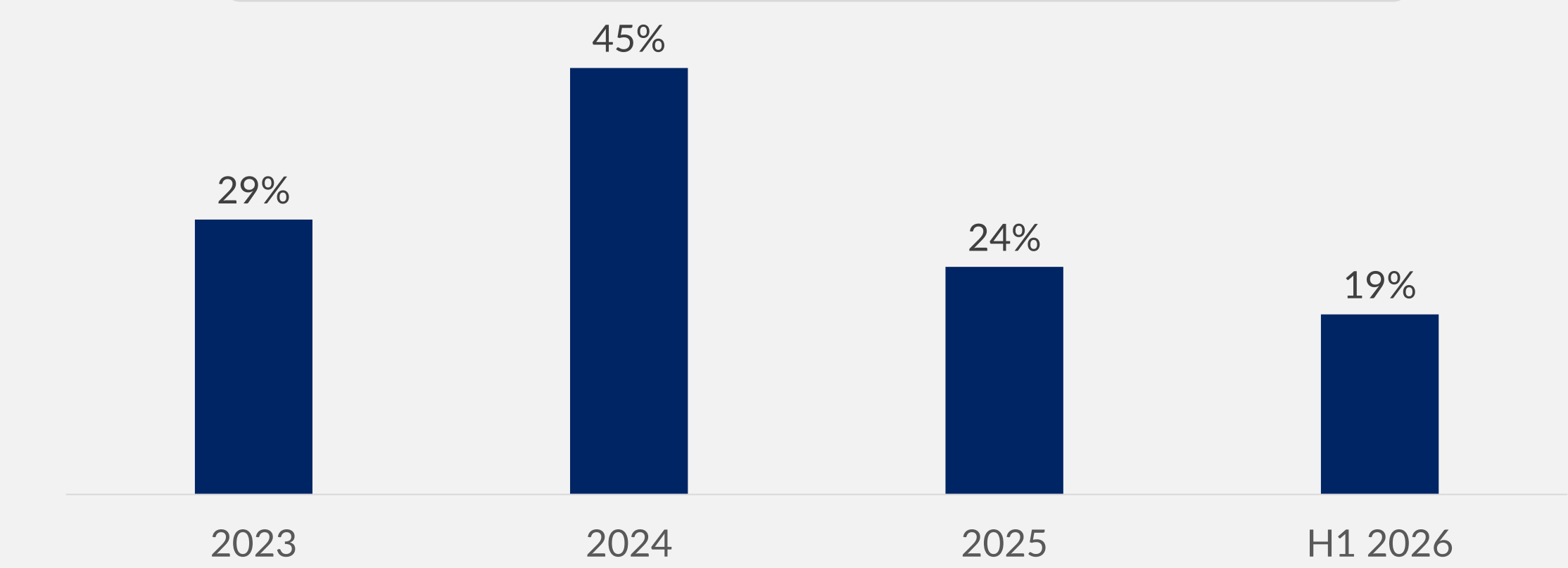
Debt purchase market in Poland in H1 2026



Poland Unsecured retail debt supply (PLN billion)



Poland KRUK's share in the primary market of unsecured retail debt portfolios



- The estimated total debt supply in nominal terms was PLN 3.8 billion, of which unsecured retail debt accounted for PLN 3.3 billion, while corporate and SME debt portfolios – for PLN 0.5 billion.
- The average price, expressed as a price-to-face ratio, increased to 34%, driven mainly by the higher quality of debt cases and strong investor activity.
- Expenditure on debt purchases in Poland amounted to PLN 1.2 billion, of which 90% was invested in unsecured retail debt.
- KRUK's share in expenditure on unsecured retail debt in the primary market is estimated at 19%.

KRUK Group's operations in Poland

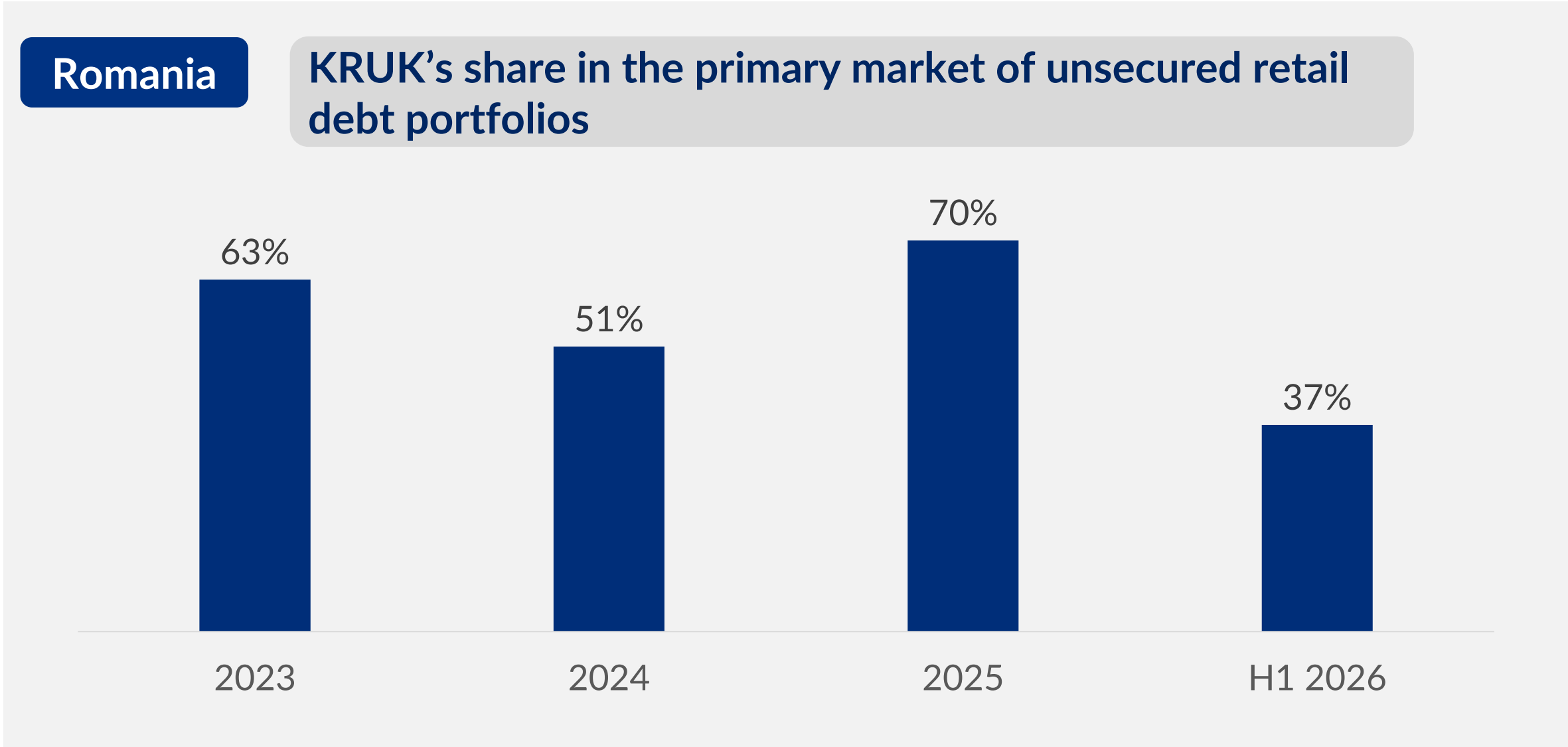
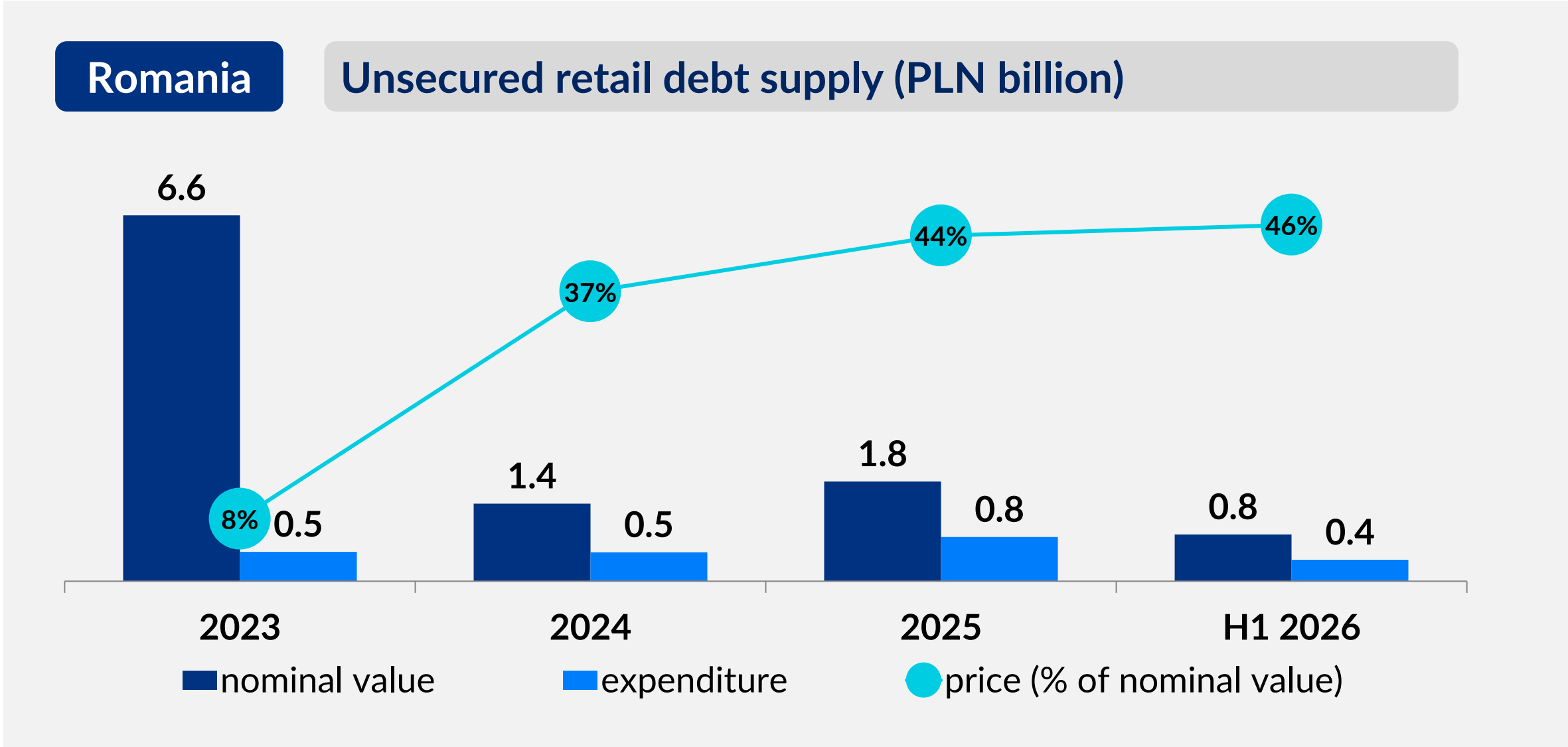


(PLN million)	H1 2026	H1 2025	y/y	Q3 2024	Q4 2024	Q1 2025	Q2 2025	Q3 2025	Q4 2025	Q1 2026	Q2 2026
Expenditure on debt portfolios	266	368	-28%	181	552	19	349	50	225	62	204
Recoveries	804	776	4%	349	361	379	398	386	400	389	415
Portfolio carrying amount	4,519	4,258	6%	3,601	4,059	3,994	4,258	4,239	4,429	4,396	4,519
Revenue	737	732	1%	386	321	367	364	367	421	346	391
Purchased debt portfolios	626	606	3%	329	267	294	312	315	363	292	333
Revaluation of projected recoveries	150	131	14%	102	47	61	70	72	124	57	93
Credit management services	11	12	-2%	6	6	6	6	5	5	6	5
Loan segment	100	114	-13%	51	49	68	46	46	53	47	52
Gross profit	530	525	1%	287	203	264	261	264	307	242	288
EBITDA	487	470	4%	262	174	237	233	236	282	221	266
Loan segment	49	61	-20%	32	25	40	21	22	29	21	28
Cash EBITDA	665	641	4%	282	268	322	319	307	319	318	347
Portfolio profitability (LTM)*	31%	33%	-7%	37%	32%	33%	31%	30%	30%	31%	31%

- KRUK's investments in Poland amounted to PLN 266 million (-28%), representing 31% of the Group's total expenditure in the period. The nominal value of the purchased portfolios was PLN 700 million.
- Amounts recovered in Poland reached PLN 804 million (+4% y/y), accounting for 40% of the Group's total recoveries.
- The carrying amount of purchased debt portfolios was PLN 4.5 billion. The Polish portfolios accounted for 38% of the carrying amount of all debt portfolios held by the KRUK Group.
- Total revenue increased by +1%, driven mainly by higher revaluation of projected recoveries y/y. In Poland, KRUK recorded an excess of actual cash recovered over projected recoveries.
- Gross profit and EBITDA rose y/y (+1% and +4%, respectively) mainly on the back of revenue growth.

* LTM portfolio profitability calculated as the sum of revenue from purchased portfolios for the last 12 months divided by the arithmetic mean of the portfolio value at the beginning and at the end of the last 12 months.

Debt purchase market in Romania in H1 2026



- Unsecured retail debt portfolios sold on the Romanian market in H1 2026 were worth PLN 840 million in nominal terms.
- The persistence of high debt prices reflects the continued better quality of assets, strong investor demand and absence of secondary market transactions (with the last significant activity recorded in 2023).
- According to KRUK's estimates, total expenditure on retail debt portfolios in Romania was PLN 384 million, with KRUK's share at 37%.

KRUK Group's operations in Romania



(PLN million)	H1 2026	H1 2025	y/y	Q3 2024	Q4 2024	Q1 2025	Q2 2025	Q3 2025	Q4 2025	Q1 2026	Q2 2026
Expenditure on debt portfolios	144	132	9%	77	95	75	57	131	310	78	66
Recoveries	367	345	7%	168	179	167	178	180	184	187	181
Portfolio carrying amount	2,058	1,685	22%	1,570	1,620	1,652	1,685	1,796	2,033	2,099	2,058
Revenue	221	295	-25%	187	140	160	135	153	131	148	73
Purchased debt portfolios	216	288	-25%	186	136	156	132	149	128	145	70
Revaluation of projected recoveries	48	106	-55%	75	35	54	52	39	28	29	18
Credit management services	0	0	-24%	0	0	0	0	0	0	0	0
Loan segment	5	6	-21%	1	4	4	2	4	3	3	2
Gross profit	161	242	-33%	158	110	133	109	125	99	120	41
EBITDA	144	226	-36%	150	100	125	100	114	90	111	32
Cash EBITDA	295	282	5%	132	142	136	146	145	145	153	142
Portfolio profitability (LTM)*	30%	41%	-27%	43%	41%	41%	38%	34%	31%	30%	30%

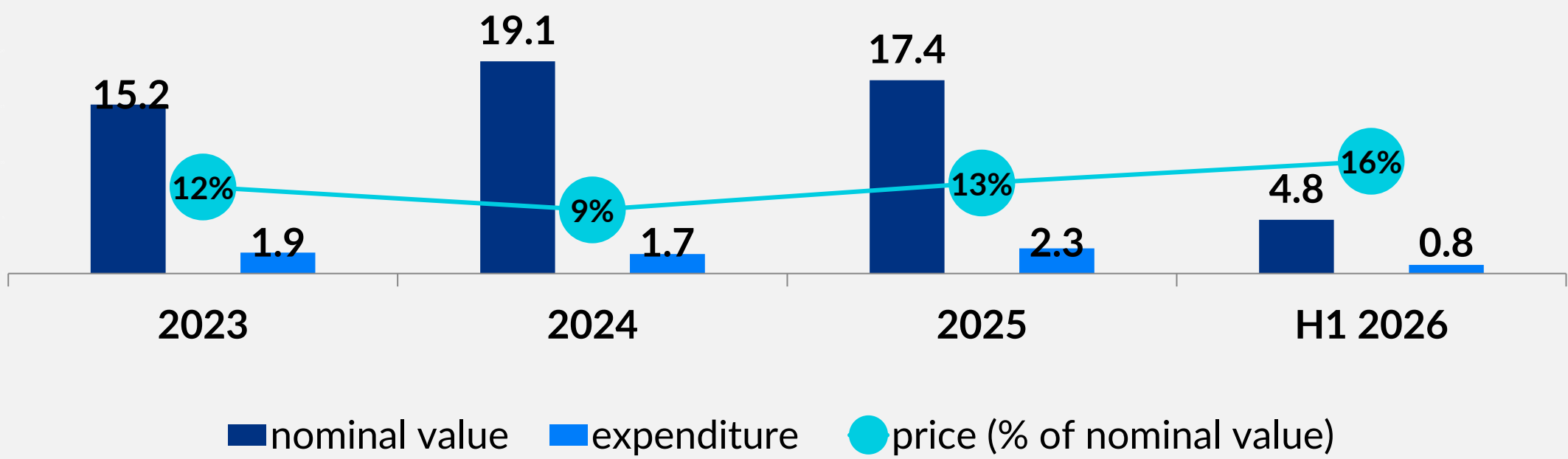
- Expenditure on portfolio purchases in Romania reached PLN 144 million (+9% y/y). The nominal value of debt purchased in the period was PLN 333 million. Investments in debt portfolios made in Romania accounted for 17% of the Group's total debt purchases in the period.
- Recoveries from Romanian debt portfolios amounted to PLN 367 million (+7% y/y), which represented 18% of the Group's total recoveries.
- At the end of the reporting period, the carrying amount of purchased debt portfolios was PLN 2.1 billion (+22% y/y). The Romanian portfolios accounted for 17% of the carrying amount of all debt portfolios held by the KRUK Group.
- Revenue went down to PLN 221 million (-25% y/y), due mainly to a lower revaluation of projected recoveries coupled with a negative effect of the RON depreciation in Q2. The deviation between actual and projected recoveries in Romania was positive.
- Gross profit and EBITDA fell by -33% and -36% y/y, respectively, reflecting mainly the revenue decline.

* LTM portfolio profitability calculated as the sum of revenue from purchased portfolios for the last 12 months divided by the arithmetic mean of the portfolio value at the beginning and at the end of the last 12 months.

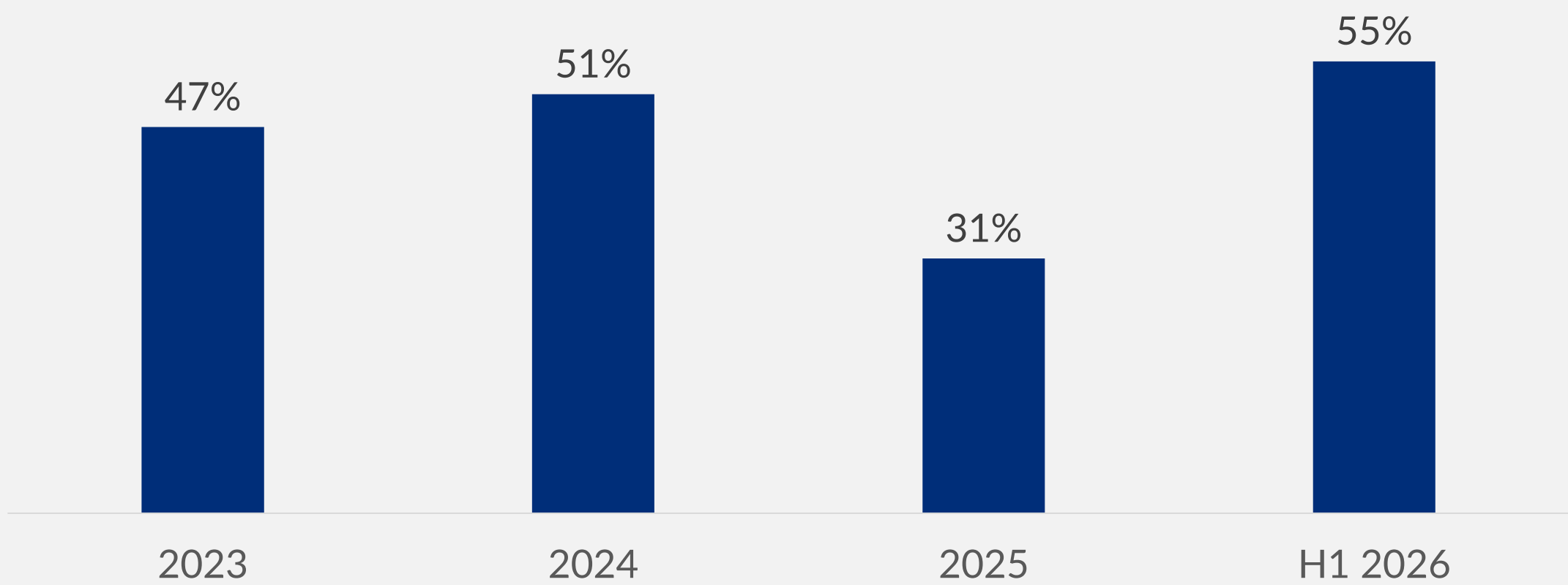
Debt purchase market in Italy in H1 2026



Italy Unsecured retail debt supply (PLN billion)



Italy KRUK's share in the primary market of unsecured retail debt portfolios



- According to the KRUK Group's estimates, in H1 2026 the aggregate supply of unsecured retail debt, SME and corporate debt portfolios was in excess of PLN 6.3 billion, of which unsecured retail debt amounted to PLN 4.8 billion (in nominal terms).
- PLN 1.9 billion of unsecured retail debt was sold in the secondary market.
- KRUK's share in expenditure on unsecured retail debt in the primary market is estimated at 55%.

KRUK Group's operations in Italy

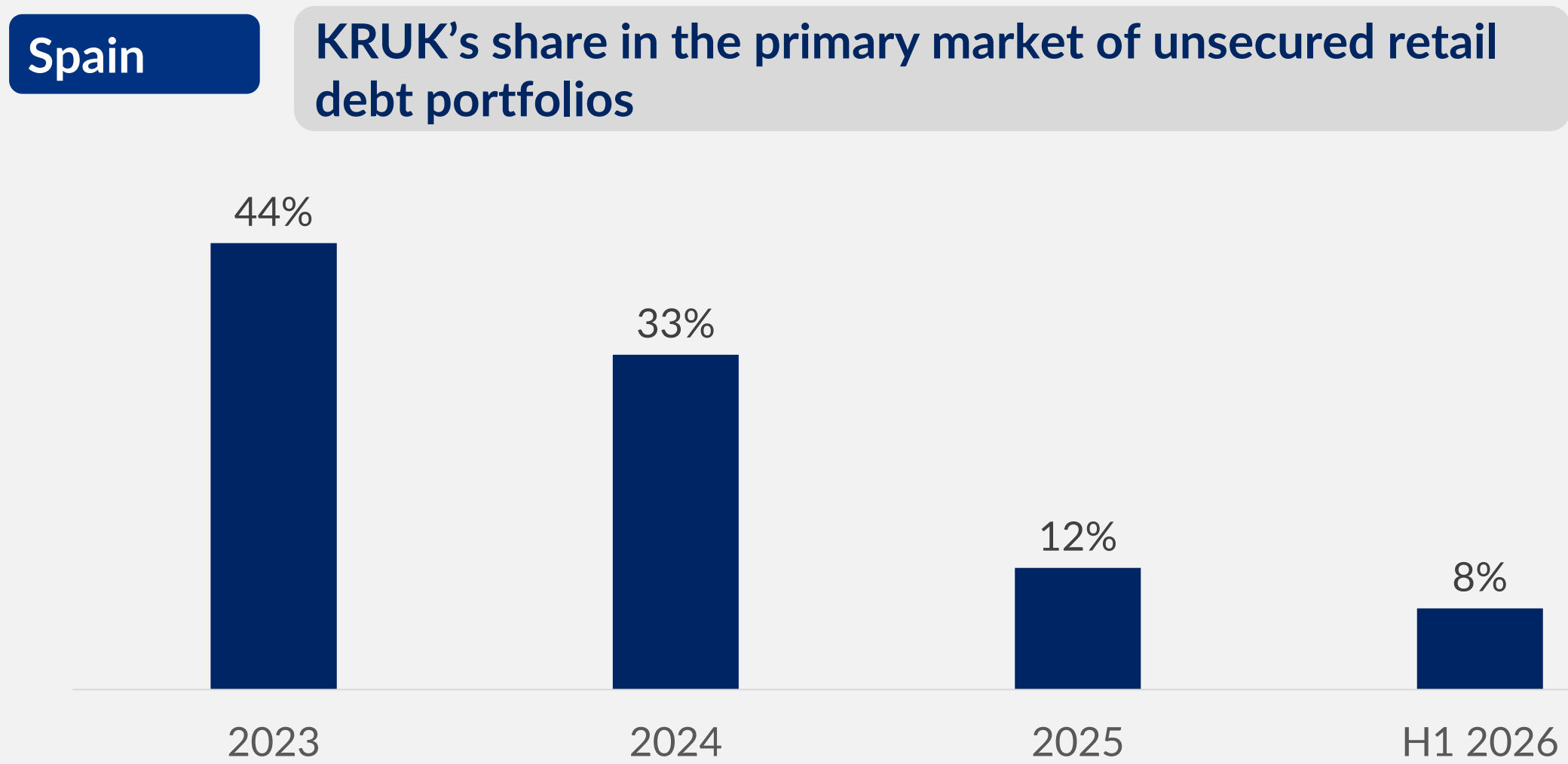
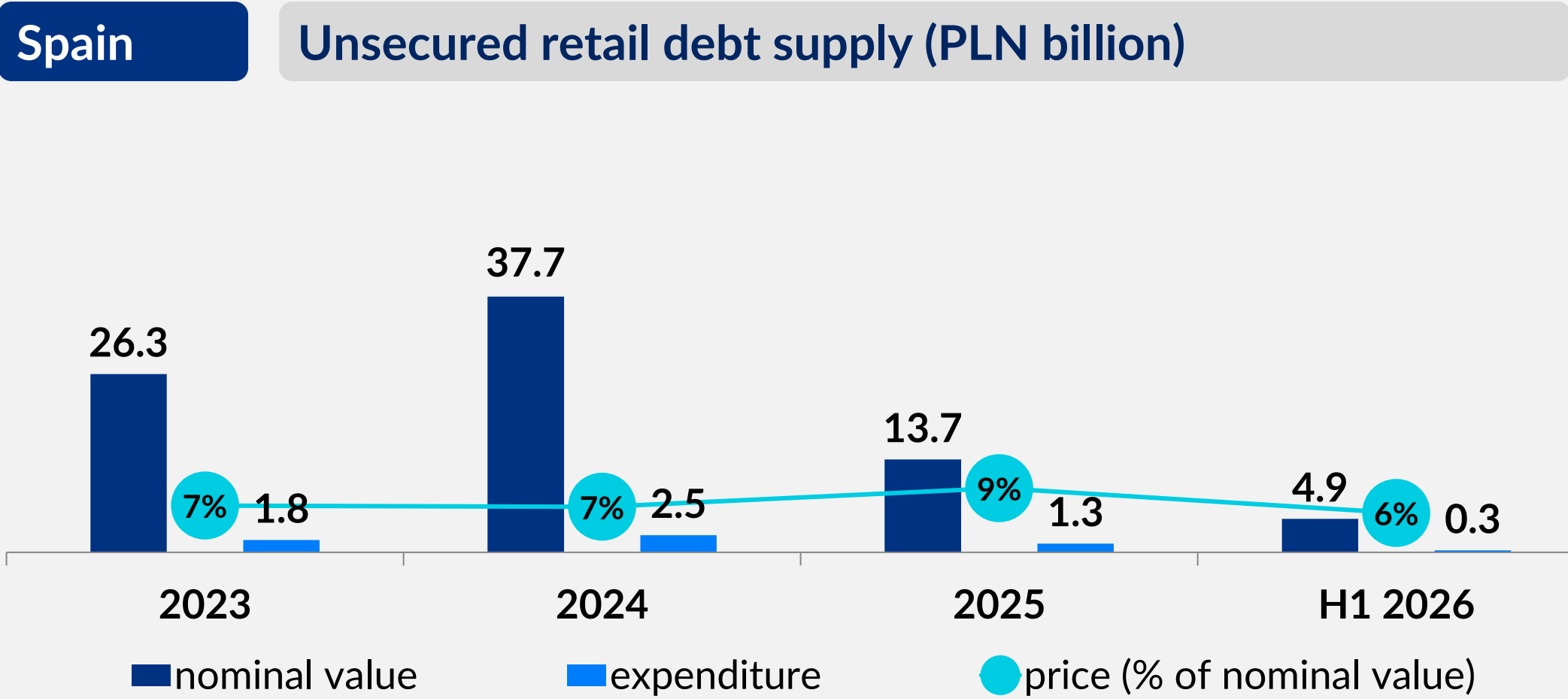


(PLN million)	H1 2026	H1 2025	y/y	Q3 2024	Q4 2024	Q1 2025	Q2 2025	Q3 2025	Q4 2025	Q1 2026	Q2 2026
Expenditure on debt portfolios	405	194	108%	136	467	74	120	410	166	346	60
Recoveries	519	445	17%	177	218	227	219	275	248	248	271
Portfolio carrying amount	3,486	2,795	25%	2,354	2,729	2,675	2,795	3,110	3,160	3,479	3,486
Revenue	390	345	13%	144	138	160	185	166	165	177	213
Purchased debt portfolios	385	338	14%	141	135	157	181	163	163	175	210
Revaluation of projected recoveries	34	48	-30%	18	0	17	31	3	-2	8	26
Credit management services	5	7	-26%	3	4	3	3	3	3	3	3
Gross profit	223	182	23%	81	68	80	102	83	86	92	131
EBITDA	197	160	23%	68	55	69	91	67	70	80	117
Cash EBITDA	332	268	24%	105	138	139	128	180	156	154	178
Portfolio profitability (LTM)*	22%	23%	-6%	24%	21%	23%	24%	23%	23%	22%	22%

- On the Italian market, KRUK invested PLN 405 million (+108% y/y; 47% of total expenditure) to purchase debt with a nominal value of PLN 1.6 billion.
- Amounts recovered from Italian portfolios reached PLN 519 million (+17% y/y), accounting for 26% of the Group's total recoveries.
- At the end of the reporting period, the carrying amount of debt portfolios acquired on that market was PLN 3.5 billion, representing 29% of the total carrying amount of debt portfolios held by the KRUK Group.
- Revenue increased by 13% to PLN 390 million, mainly on higher interest income. In Italy, KRUK recorded an excess of actual recoveries over the projected amount.
- The increase in gross profit (+23% y/y) and EBITDA (+23% y/y) was mainly driven by revenue growth.

* LTM portfolio profitability calculated as the sum of revenue from purchased portfolios for the last 12 months divided by the arithmetic mean of the portfolio value at the beginning and at the end of the last 12 months.

Debt purchase market in Spain in H1 2026



- Based on KRUK's estimates, the nominal value of retail and corporate debt portfolios sold in Spain in H1 2026 reached approximately PLN 15.1 billion.
- Total investment by market participants amounted to PLN 455 million (excluding mortgage portfolios), with KRUK's market share at 5%.
- KRUK's share in expenditure on unsecured retail debt in the primary market is estimated at 8%.
- The Group is selectively resuming investment activity in the Spanish market.

KRUK Group's operations in Spain



(PLN million)	H1 2026	H1 2025	y/y	Q3 2024	Q4 2024	Q1 2025	Q2 2025	Q3 2025	Q4 2025	Q1 2026	Q2 2026
Expenditure on debt portfolios	23	47	-52%	317	54	14	34	13	62	11	11
Recoveries	286	273	5%	146	147	128	145	137	146	131	156
Portfolio carrying amount	1,765	1,837	-4%	2,036	1,898	1,838	1,837	1,824	1,811	1,812	1,765
Revenue	199	188	6%	112	-38	98	90	104	93	98	101
Purchased debt portfolios	189	180	5%	108	-44	94	86	100	89	94	95
Revaluation of projected recoveries	-1	-9	94%	0	-145	0	-9	0	-3	-1	0
Credit management services	10	9	15%	4	6	4	5	4	5	5	6
Gross profit	100	64	57%	45	-99	17	47	64	36	38	62
EBITDA	83	48	74%	38	-108	9	39	53	27	30	53
Cash EBITDA	180	142	27%	76	83	43	98	91	85	66	114
Portfolio profitability (LTM)*	20%	12%	72%	18%	11%	12%	14%	12%	20%	20%	20%

- The amount invested by KRUK in Spain was PLN 23 million (3% of total expenditure), purchasing debt portfolios with a nominal value of PLN 107 million. The Group is selectively resuming investment activity in the Spanish market.
- Amounts recovered from Spanish portfolios reached PLN 286 million (+5% y/y), accounting for 14% of the Group's total recoveries.
- At the end of the reporting period, the carrying amount of debt portfolios acquired on that market was PLN 1.8 billion, representing 15% of the total carrying amount of debt portfolios held by the KRUK Group.
- Despite very low expenditure, revenue growth y/y was recorded in the Spanish market, with a positive deviation between actual and projected recoveries.
- Gross profit and EBITDA rose y/y, driven mainly by lower court and court enforcement officer fees.

* LTM portfolio profitability calculated as the sum of revenue from purchased portfolios for the last 12 months divided by the arithmetic mean of the portfolio value at the beginning and at the end of the last 12 months.

KRUK Group's operations in other markets



(PLN million)	H1 2026	H1 2025	y/y	Q3 2024	Q4 2024	Q1 2025	Q2 2025	Q3 2025	Q4 2025	Q1 2026	Q2 2026
Expenditure on debt portfolios	26	64	-60%	32	17	47	18	18	32	16	9
Recoveries	34	71	-52%	24	30	24	47	32	21	17	18
Portfolio carrying amount	215	222	-3%	189	194	229	222	216	200	215	215
Revenue	20	36	-43%	13	19	15	21	9	-25	12	8
Purchased debt portfolios	20	34	-41%	13	18	15	19	8	-25	12	8
Revaluation of projected recoveries	-4	-4	-13%	0	-1	0	-4	0	-36	0	-4
Gross profit	7	24	-72%	8	12	10	13	5	-31	7	0
EBITDA	2	18	-88%	5	6	8	10	2	-34	5	-3
Cash EBITDA	16	55	-71%	16	17	17	38	25	12	9	7
Portfolio profitability (LTM)*	7%	32%	-79%	28%	33%	32%	34%	30%	9%	7%	7%

- Expenditure on debt portfolios in France amounted to PLN 26 million.
- Recoveries from portfolios held in the 'Other markets' reached PLN 34 million, accounting for 2% of the Group's total.
- The decline was mainly attributable to the sale of portfolios in Germany, the Czech Republic and Slovakia in 2025. The KRUK Group retained a part of its Czech portfolio, with the collection process handled by an external servicer.
- At the end of the period, the carrying amount of purchased debt portfolios was PLN 215 million, representing 2% of the total carrying amount of debt portfolios held by the KRUK Group. The decrease in the carrying amount of portfolios starting from Q1 2025 resulted from the sale of some of the Group's Czech, Slovak and German assets.
- Segment revenue totalled PLN 20 million, its decline primarily reflecting the wind-down of operations in the Czech Republic and Slovakia.

* LTM portfolio profitability calculated as the sum of revenue from purchased portfolios for the last 12 months divided by the arithmetic mean of the portfolio value at the beginning and at the end of the last 12 months.
In H1 2026, KRUK held assets in France and the Czech Republic. In H1 2025, KRUK held assets in France, the Czech Republic, Slovakia and Germany.

Loan business – Wonga in Poland and Romania; Novum in Poland

(PLN million)	H1 2026	H1 2025	y/y	Q3 2024	Q4 2024	Q1 2025	Q2 2025	Q3 2025	Q4 2025	Q1 2026	Q2 2026
Loans originated in period (principal)	584	465	26%	175	191	224	241	252	264	276	308
Carrying amount of loans	680	561	21%	473	503	538	561	588	612	638	680
Revenue	105	120	-13%	52	52	72	49	49	56	50	55
EBITDA	48	64	-24%	32	27	42	22	23	30	21	27
LTM EBITDA margin*	15%	22%	-32%	22%	22%	24%	22%	19%	19%	15%	15%

- Wonga.pl disbursed 162 thousand cash loans in Poland, with a net amount of PLN 470 million (+22% y/y). In Poland, Novum disbursed 14 thousand loans, with a net amount of PLN 107 million (+45% y/y). In Romania, Wonga disbursed 0.6 thousand loans with a principal amount of PLN 3 million.
- The carrying amount of Wonga's loan portfolio amounted to PLN 499 million (+20% y/y). The carrying amount of Novum's loan portfolio amounted to PLN 145 million (+39% y/y).
- Revenue from the consumer lending business in Poland and Romania amounted to PLN 105 million (-13% y/y). The decline in revenue was due mainly to a significant positive revaluation of projected recoveries for Wonga's terminated loans in Q1 2025, amounting to PLN 21 million.
- EBITDA of the loan business came in at PLN 48 million (-24% y/y).
- EBITDA margin on the loan business in H1 2026 was 15%, compared with 24% in the previous year.

Financials

KRUK Group: P&L by business segment (presentation format)



PLN million	H1 2026	H1 2025	y/y	Q3 2024	Q4 2024	Q1 2025	Q2 2025	Q3 2025	Q4 2025	Q1 2026	Q2 2026
PURCHASED DEBT PORTFOLIOS											
Expenditure on debt portfolios	864	805	7%	743	1,185	229	577	622	796	513	351
Recoveries	2,011	1,910	5%	864	935	923	987	1,011	999	971	1,039
STATEMENT OF PROFIT OR LOSS											
Operating income	1,572	1,600	-2%	844	583	802	797	803	788	783	789
Purchased debt portfolios	1,436	1,446	-1%	777	512	715	731	735	717	719	717
Revaluation of projected recoveries	226	271	-17%	196	-64	133	139	114	111	94	132
Revenue attributable to the difference between projected and actual recoveries and other items*	79	127	-38%	91	53	51	76	64	34	34	45
Credit management services	27	29	-8%	14	15	14	16	14	13	13	14
Other products and services	110	125	-12%	54	55	74	51	54	58	52	58
Operating expenses	749	764	-2%	352	402	393	371	372	411	380	369
Court fees	231	238	-3%	113	116	138	100	105	125	129	101
Employee expenses and salaries	312	308	1%	137	169	148	160	151	156	152	160
EBITDA	823	835	-1%	492	181	409	426	432	376	404	420
EBITDA margin	52%	52%		58%	31%	51%	53%	54%	48%	52%	53%
Finance income / costs	-195	-219	11%	-105	-113	-113	-106	-109	-114	-114	-81
of which: net foreign exchange gains/(losses)	36	0	12,371%	0	-1	-1	1	0	0	-1	37
Profit before tax	590	585	1%	371	53	281	305	306	245	271	319
Tax expense	-35	-1	-2,813%	-15	62	-29	28	-13	-37	-8	-27
Tax %	6%	0%		4%	-118%	10%	-9%	4%	15%	3%	8%
Net profit	555	584	-5%	356	115	252	332	293	208	262	292
Net profit margin	35%	37%		42%	20%	31%	42%	36%	26%	34%	37%
Rolling ROE (LTM)	19%	22%		27%	24%	21%	22%	20%	20%	19%	19%
Cash EBITDA	1,398	1,300	8%	579	604	618	682	707	658	656	742

* Deviations between actual and projected recoveries, decreases on early collections in collateralised cases, payments from original creditor.

KRUK Group: P&L by geographical segment (presentation format)



PLN million	H1 2026	H1 2025	y/y	Q3 2024	Q4 2024	Q1 2025	Q2 2025	Q3 2025	Q4 2025	Q1 2026	Q2 2026
Operating income	1,572	1,600	-2%	844	583	802	797	803	788	783	789
Poland	737	732	1%	386	321	367	364	367	421	346	391
Romania	221	295	-25%	187	140	160	135	153	131	148	73
Italy	390	345	13%	144	138	160	185	166	165	177	213
Spain	199	188	6%	112	-38	98	90	104	93	98	101
Other markets	20	36	-43%	13	19	15	21	9	-25	12	8
EBITDA	823	835	-1%	492	181	409	426	432	376	404	420
EBITDA margin	52%	52%		58%	31%	51%	53%	54%	48%	52%	53%
Finance income/costs	-195	-219	11%	-105	-113	-113	-106	-109	-114	-114	-81
Income tax	-35	-1	-2,813%	-15	62	-29	28	-13	-37	-8	-27
Net profit	555	584	-5%	356	115	252	332	293	208	262	292
Net profit margin	35%	37%		42%	20%	31%	42%	36%	26%	34%	37%

KRUK Group: cash flows (presentation format)



PLN million	H1 2026	H1 2025	y/y	Q3 2024	Q4 2024	Q1 2025	Q2 2025	Q3 2025	Q4 2025	Q1 2026	Q2 2026
Cash flows from operating activities	1,034	986	5%	412	419	537	450	513	488	488	546
Recoveries – purchased debt portfolios	2,011	1,910	5%	864	935	923	987	1,011	999	971	1,039
Operating expenses – purchased debt portfolios	-475	-489	3%	-235	-253	-260	-229	-224	-257	-246	-229
Operating margin – credit management services	8	9	-15%	3	3	4	5	4	3	4	4
Administrative expenses	-201	-201	0%	-89	-114	-94	-106	-114	-120	-97	-104
Other operating cash flow	-308	-243	-27%	-131	-152	-35	-208	-164	-137	-144	-164
Cash flows from investing activities	-912	-870	-5%	-767	-1,194	-284	-586	-636	-814	-533	-379
Expenditure on debt portfolio purchases	-864	-805	-7%	-743	-1,185	-229	-577	-622	-796	-513	-351
Other investing cash flow	-48	-64	25%	-24	-9	-55	-9	-15	-18	-20	-28
Cash flows from financing activities	-79	-66	-21%	352	811	-239	173	171	225	200	-279
Issue of shares	13	5	141%	16	0	0	5	0	22	0	13
Dividend/share repurchase	390	0	-	0	0	0	0	-351	0	0	390
Increase in borrowings and lease liabilities	3,253	1,316	147%	684	1,762	458	857	1,162	1,424	1,363	1,889
Issue of bonds	600	500	20%	0	200	100	400	100	0	600	0
Decrease in borrowings and lease liabilities	-3,328	-1,692	-97%	-319	-1,188	-699	-993	-740	-1,263	-1,750	-1,578
Redemption of bonds	118	-218	154%	-25	0	-168	-50	-25	0	-73	190
Other financing cash flow	-1,124	24	-4,872%	-3	37	70	-46	26	42	59	-1,183
Net cash flows	42	51	-18%	-3	36	14	37	48	-102	154	-112

* Including proceeds from the issue of Series AN2 bonds deposited in a technical account held with the broker, credited in the Group's bank account after the reporting date, on 10 January 2023.

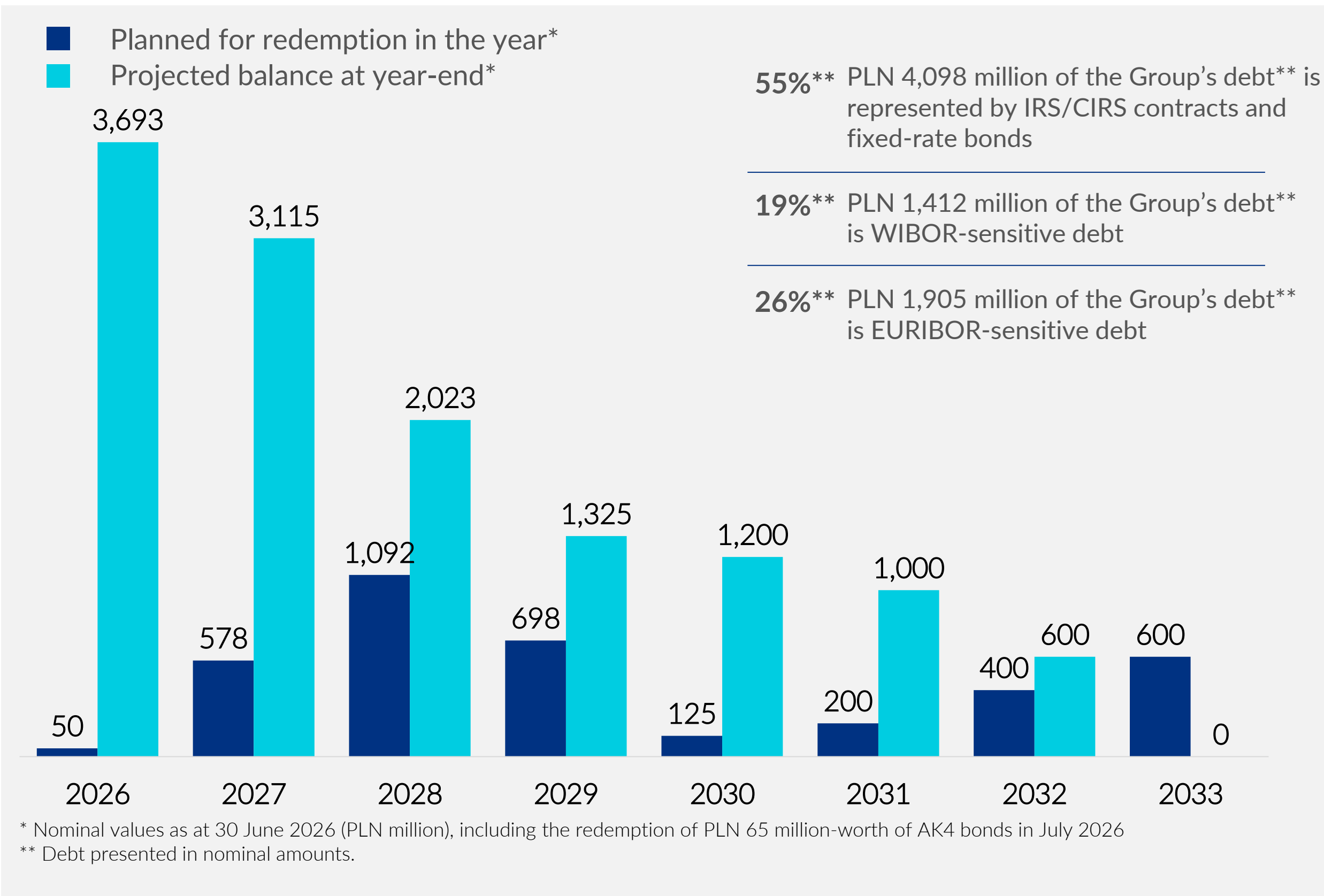
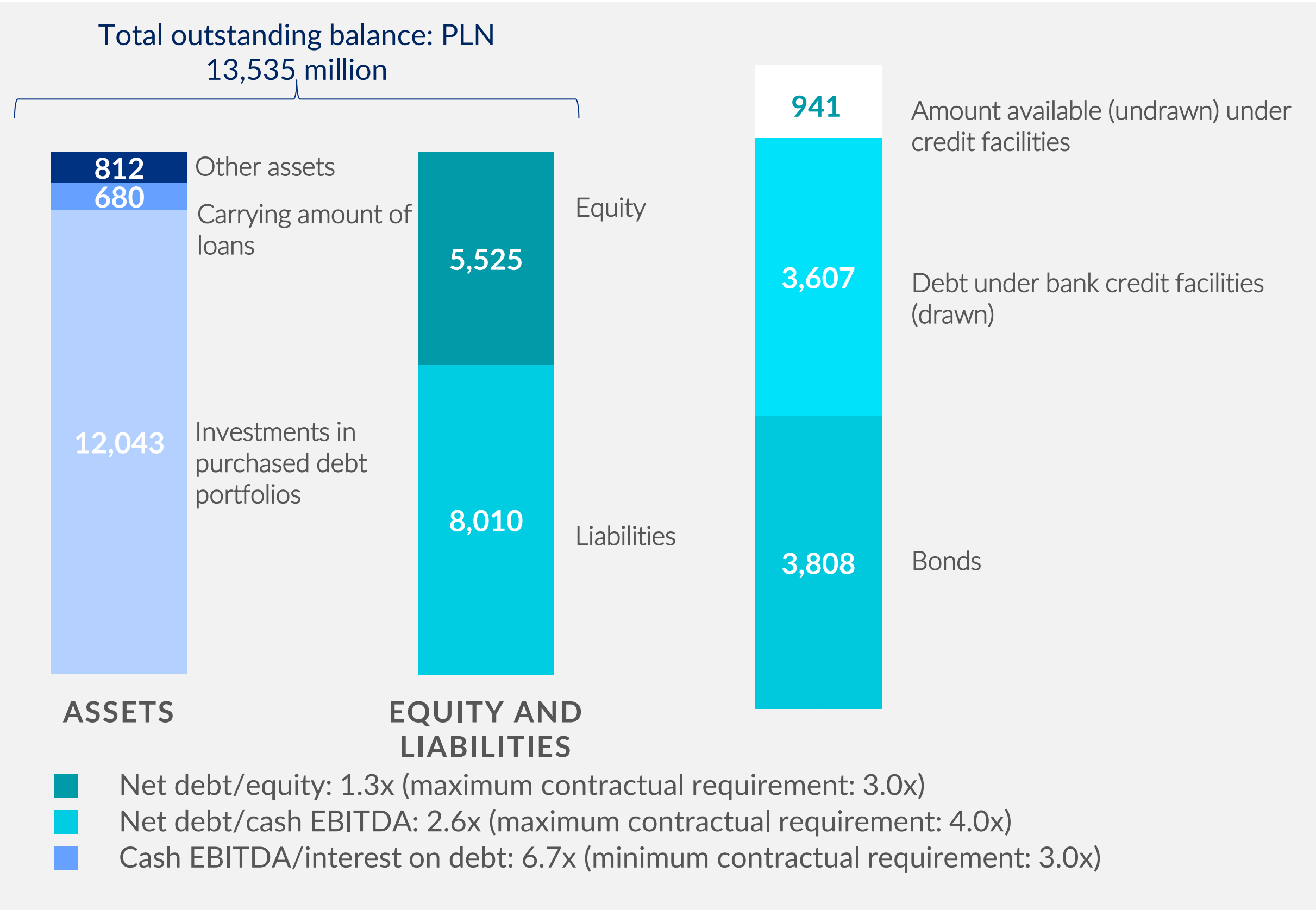
KRUK Group: selected items of the statement of financial position (presentation format)



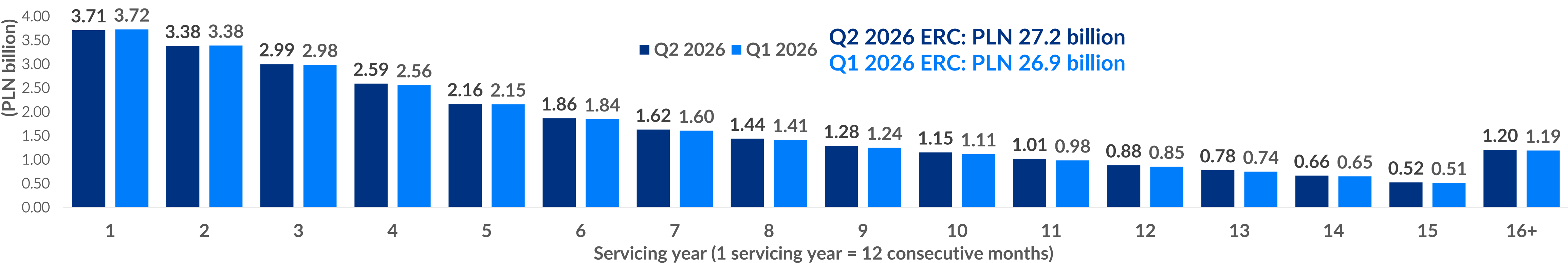
PLN million	30 Jun 2026	31 Mar 2026	31 Dec 2025	30 Sep 2025	30 Jun 2025	31 Mar 2025	31 Dec 2024	30 Sep 2024	30 Jun 2024	31 Mar 2024
ASSETS										
Cash and cash equivalents	255	367	213	314	266	229	215	178	181	285
Investments in debt portfolios and loans	12,723	12,639	12,245	11,775	11,359	10,926	11,003	10,222	9,612	9,205
Other assets	557	562	575	541	474	508	431	414	429	454
Total assets	13,535	13,568	13,032	12,630	12,099	11,662	11,649	10,814	10,222	9,943
EQUITY AND LIABILITIES										
Equity	5,525	5,635	5,326	5,084	4,763	4,778	4,529	4,408	4,107	4,156
of which: Retained earnings	4,910	5,007	4,745	4,537	4,244	4,261	4,009	3,894	3,538	3,622
Liabilities	4,909	7,932	7,706	7,546	7,336	6,884	7,120	6,406	6,115	5,787
of which: Bank borrowings and leases	3,694	3,388	3,766	3,615	3,154	3,295	3,517	2,954	2,581	2,342
Bonds	3,815	3,996	3,461	3,468	3,387	3,027	3,110	2,914	2,943	2,939
Total equity and liabilities	13,535	13,568	13,032	12,630	12,099	11,662	11,649	10,814	10,222	9,943
FINANCIAL RATIOS										
Interest-bearing debt	7,509	7,384	7,227	7,083	6,541	6,322	6,627	5,868	5,524	5,281
Net interest-bearing debt	7,254	7,017	7,014	6,769	6,275	6,093	6,412	5,690	5,343	4,996
Net interest-bearing debt to equity	1.3	1.3	1.3	1.3	1.3	1.3	1.4	1.3	1.3	1.2
Net debt/cash EBITDA	2.6	2.6	2.6	2.6	2.5	2.6	2.7	2.5	2.4	2.3

Bank credit facilities drawn	%	1M/3M WIBOR + of 1.7–2.95pp 1M EURIBOR + of 1.7–2.95pp	PLN 634 million* based on WIBOR PLN 2,973 million* based on EURIBOR
------------------------------	---	---	--

Bonds	%	3M WIBOR + 2.5–4.65pp fixed for PLN: 4.0pp 3M EURIBOR + 4.0–6.5pp	in PLN, variable rate: PLN 2,952 million** in PLN, fixed rate: PLN 65 million** in EUR, variable rate: PLN 791 million**
-------	---	---	--



Estimated remaining collections (ERC) by servicing year at end of period



- Estimated remaining collections (ERC) as at 30 June 2026 were PLN 27.2 billion (vs PLN 26.9 billion in the previous quarter)
- 70% of the total revaluation of projected recoveries from unsecured retail portfolios in Q1 2026 was attributable to the revaluation of projected recoveries until May 2033 (over the subsequent 84 months).

Gross IRR and money multiple by investment vintage*

Year of purchase	2022	2023	2024	2025
Gross IRR*	19.4%	22.7%	22.7%	20.9%
Money multiple*	2.2	2.3	2.4	2.3

- For portfolios purchased in 2022–2024, the KRUK Group maintains a money multiple of 2.2–2.4x across annual investment vintages. The discount rate (gross IRR before costs) for those annual vintages ranges from 19.4% to 22.7%.

* Gross IRR calculated separately for each portfolio as at the acquisition date as the internal rate of return on recoveries and expenditure, and then weighted by the share of total expenditure expressed in the Polish złoty (PLN). Money multiple calculated as the ratio of historical and projected lifetime recoveries to expenditure incurred on the relevant portfolios, as at the last day of a given year, for portfolios purchased in that year.

KRUK Group: actual vs projected recoveries and revaluation of projected recoveries



Deviation between actual and projected recoveries and other items*

PLN million	Q1 2025	Q2 2025	Q3 2025	Q4 2025	Q1 2026	Q2 2026
A. Recoveries	923	987	1,011	999	971	1,039
B. Deviation between actual and projected recoveries and other items*	51	76	64	34	34	45
C. Percentage deviation* (B / (A-B))	6%	8%	7%	4%	4%	5%

Deviation between actual and projected recoveries and other items*

PLN million	Q1 2025	Q2 2025	Q3 2025	Q4 2025	Q1 2026	Q2 2026
A. Revaluation of projected recoveries	133	139	114	111	94	132
B. Portfolio carrying amount	10,388	10,797	11,186	11,633	12,001	12,043
C. Revaluation relative to carrying amount [%] (A/B)	1.3%	1.3%	1.0%	1.0%	0.8%	1.1%

- KRUK has achieved 104%–108% of its accounting recovery projections in the recent quarters shown*.
- KRUK has consistently maintained a positive deviation between actual and projected recoveries*, achieving an average excess of PLN 80 million* since 2022.
- In Q2 2026, KRUK revised its recovery projections, which represented 1.1% of the portfolio carrying amount and related mainly to Polish and Romanian portfolios.

* The line item 'Deviation between actual and projected recoveries, decreases on early collections in collateralised cases, payments from original creditor' in the financial statements. The percentage deviation is determined as the ratio of 'deviation between actual and projected recoveries' to the difference between 'actual recoveries' and 'deviation between actual and projected recoveries'

Additional information

Sustainability at KRUK Group in H1 2026



The KRUK Group Sustainability Strategy for 2026–2029 was adopted, based on three pillars: Ethical Debt Collection, People and Environment.

- The Strategy sets out **objectives, areas of focus and performance indicators** within the environmental, social and governance areas.
- The Strategy was developed in alignment with the business strategy, supporting the organisation’s long-term development.

KRUK Group Sustainability Strategy

Selected objectives and targets under the People pillar

Clients

% of Group employees trained in cybersecurity	min. 90%
Number of fines imposed on Group companies during the reporting year by personal data protection authorities	0
Assessment of the ease of digital interaction involved in entering into settlement agreements (using the CES methodology, on a scale of 1–5)	≥4.5

Affected communities

Number of financial education initiatives implemented across the Group during the reporting year	min. 4
--	--------

Workforce

% of the underrepresented gender in management	≥ 40%
% gender pay gap by job category	≤ 2%
% of total employee turnover	≤ 12%



Selected objectives and targets under the Ethical Debt Collection pillar

% of Group employees trained in business ethics and responsible client service practices	min. 95%
Number of confirmed human rights violations in client relations	0
Number of final decisions/rulings concerning infringements by Group companies issued by consumer protection authorities and industry organisations	0

Selected objectives and targets under the Environment pillar

Scope 1 greenhouse gas emissions	max. 1,805 tCO2e in 2040
% of low-emission vehicles within the Group’s fleet	min. 78% in 2040
% of procurement procedures worth at least PLN 100 thousand for which GHG emissions data were obtained from suppliers	100%

Sustainability at KRUK Group in H1 2026



ESG - S1

Pracownicy

ESG - S3

Społeczności dotknięte

ESG - S4

Klient

ESG - E1

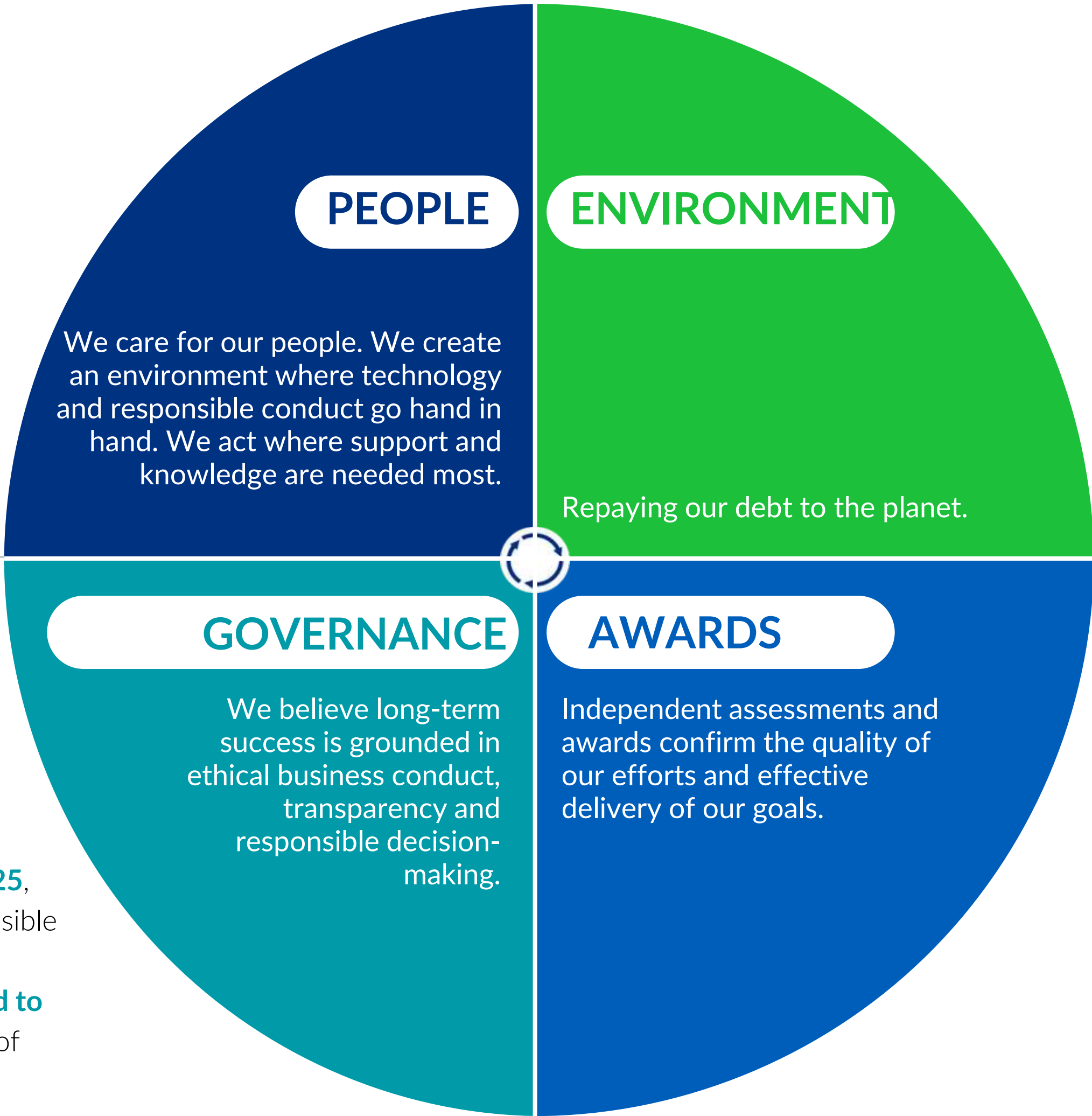
Środowisko

- As at 30 June, **women accounted for 62% of the KRUK Group’s workforce**, while men accounted for 38%. Women represented 57% of employees at top management level.
- Voluntary employee turnover was 5% annually, with total employee turnover at 11%.
- Employees with disabilities accounted for 2.3% of the KRUK Group’s workforce.
- In May, the General Meeting appointed a new Supervisory Board, as a result of **which women currently account for 25% of the Management Board and Supervisory Board composition**.
- The KRUK Group carried out a **number of financial education initiatives** for affected communities.
- The Group continued to refine its **self-service tools for clients** and enhance organisational resilience in **cybersecurity and personal data protection**.

ESG - G1

Ład korporacyjny

- The KRUK Group implemented **an updated Code of Ethics**, a core element of the Group-wide governance framework.
- KRUK S.A. received **the ZPF Ethical Audit Certificate for 2025**, confirming its adherence to high ethical standards and responsible approach to client and stakeholder relations.
- In Poland, **the supplier risk assessment survey was expanded to cover additional sustainability matters**, and implementation of the process was launched across the Group.



- Measures were taken to reduce emissions from the vehicle fleet, including continued **replacement of vehicles** with lower-emission models.
- The Group purchased **guarantees of origin for 300 MWh of renewable electricity** covering its sites in Poland.
- KRUK was again named **Ethical Company in the Large Enterprises category** in the *Puls Biznesu* and PwC competition.
- In April, the KRUK Group received **LGBT+ Diamond Award for Employer of the Year**.
- KRUK S.A. ranked **11th in Wprost weekly’s 50 Best Employers in Poland ranking**, moving up 1 place compared with the previous edition.
- KRUK S.A. was also named **Dream Employer** in Diversity & Inclusion (DEI).

Selected IR events planned for 2026

Date	Event
26 August	Issue of H1 2026 report
7-8 September	BM Pekao 23rd Annual Emerging Europe Investment Conference , Warsaw
21-22 September	DNB Carnegie Debt Collection Conference, London
1-2 October	PKO by the Sea Conference, Sopot
27 October	Issue of Q3 2026 report
18-19 November	PKO BP Securities - CEE Capital Markets Conference, New York
1-12 December	WOOD's Winter Wonderland EMEA Conference, Prague

Equity analyst recommendations

Date	Author	Recommendation	Price target
June 2026	DM BDM	Accumulate	PLN 432.70
March 2026	DM mBanku	Buy	PLN 528.99
March 2026	Bank Pekao BM	Buy	PLN 549.00

Research coverage

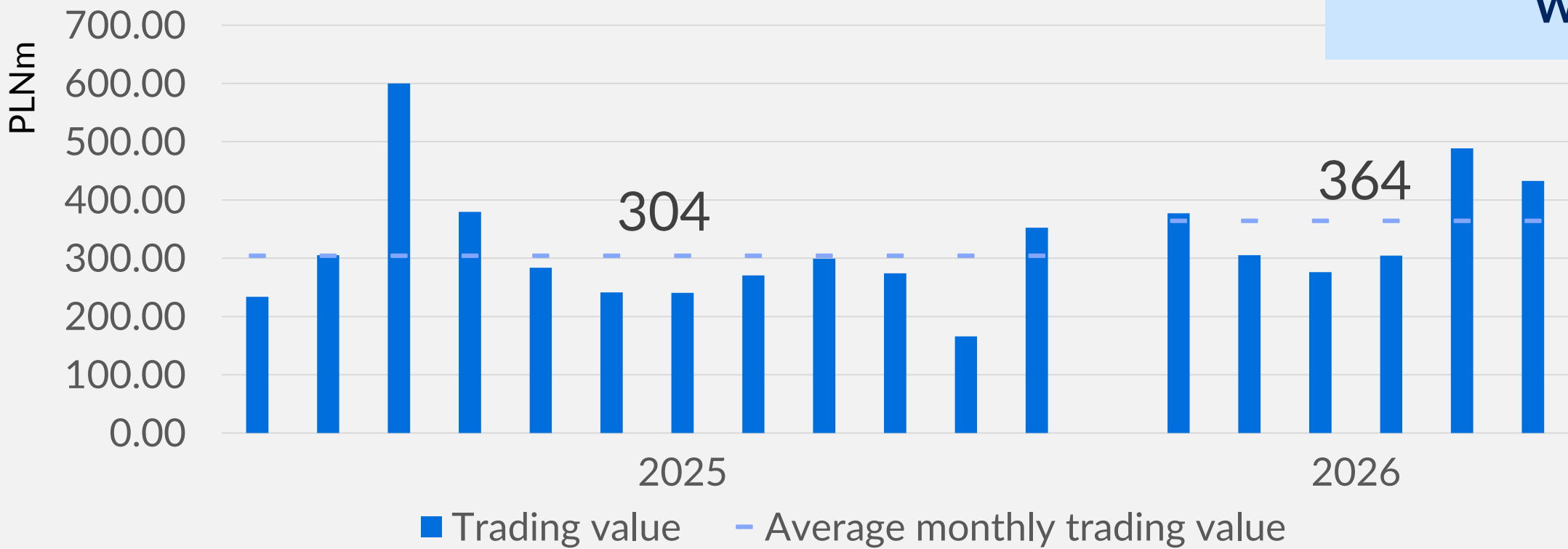
Brokerage house	Analyst	Email address
Citi	Andrzej Powierża	andrzej.powierza@citi.com
mBank DM	Michał Konarski	michal.konarski@mdm.pl
PKO BP DM	Jaromir Szortyka	jaromir.szortyka@pkobp.pl
DM Pekao	Michał Fidelus	michal.fidelus@pekao.com.pl
Trigon DM	Grzegorz Kujawski	grzegorz.kujawski@trigon.pl
Wood & Co.	Marta Jeżewska-Wasilewska	marta.jezewska-wasilewska@wood.com
DM BDM	Maciej Bobrowski	maciej.bobrowski@bdm.pl

*Source: in-house analysis based on www.gpw.pl

Major shareholders*

Shareholder	Ownership interest
OFE Nationale Nederlanden	14.34%
OFE Allianz Polska	11.60%
Piotr Krupa	8.98%
OFE Generali	8.44%
OFE PZU Złota Jesień	8.44%
OFE Vienna	5.84%

Average daily trading value: PLN 15.2 million



KRUK as the 25th most liquid stock on the WSE*

**Source: StrefaInwestorow.pl

The following information relates to the content of this document, its oral presentation by KRUK S.A. or any person acting on behalf of KRUK S.A., the information contained in this document and any information provided when responding to questions which may arise in connection with the presentation of this document (jointly the “Presentation”).

The materials contained in this Presentation have been prepared by KRUK S.A. (the “Company”). No part of this Presentation may be reproduced or used for any purpose without the consent of the Company.

The information contained in this Presentation has been compiled and prepared with due care, based on facts and data taken from sources believed by the Company to be reliable, in particular based on the financial statements.

This Presentation is for information purposes only and is not an offer within the meaning of civil law, a public offering within the meaning of the public offering regulations, or a proposal to purchase, an advertisement of or an invitation to purchase any securities of the Company.

No part of this Presentation shall be taken as a commitment to enter into any agreement or establish any legal relationship involving the Company or its subsidiary.

No information contained herein shall be construed as a recommendation or as investment, legal or tax advice, nor is it an indication that any investment or strategy is suitable for any institution or any other person to whom this Presentation is made available.

The Company does not guarantee that the information contained in this Presentation is complete and does not accept any liability for the consequences of investment decisions made on the basis of this Presentation.

Responsibility for such investment decisions and for any potential losses which may result from such decisions lies solely with the decision maker. Therefore, anyone who intends to make a decision regarding investment in the securities issued by the Company is advised to rely on information disclosed in official press releases by KRUK S.A. in accordance with applicable laws.

This Presentation may include forward-looking statements and views concerning future and uncertain events, which are any statements other than those relating to historical data. Such forward-looking statements may involve identified or unidentified risks, uncertainties and other material factors beyond the Company’s control, which may cause the Company’s actual results or achievements to differ materially from the expected results or achievements expressed or implied by such projections.

Please be also aware that the data contained in this Presentation may become outdated. Unless stated otherwise, the Company accepts no duty to provide information about any data becoming outdated.



Thank you.

KRUK S.A.
ul. Wołowska 8
51-116 Wrocław, Poland
<https://pl.kruk.eu/>

Investor Relations contact: ir@kruksa.pl
Investor website: <https://en.kruk.eu/investor-relations>
ESG: <https://en.kruk.eu/esg>